

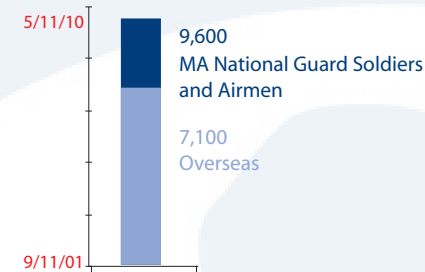
Guard Support Statistical Information

Guard Support of Massachusetts aids the members and families of the Massachusetts National Guard when deployment causes financial hardships. Guard Support assists these families via direct emergency grants, funds for existing family support groups and programs, and a rapidly evolving set of initiatives.

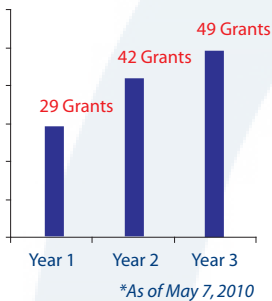
Now in the third year of operation, Guard Support has successfully raised over \$410,000.00 in funds to support these efforts and continues to grow through the generosity of individuals, corporations, foundations and other committed organizations.

Since September 11, 2001 more than 9,600 Massachusetts National Guard Soldiers and Airmen have been mobilized into federal service, and more than 7,100 of those served overseas. The number of deployed Massachusetts National Guard troops deployed is expected to quadruple between 2009 and 2010. The need for emergency financial assistance grants is increasing dramatically as a result of increased deployments.

Mobilization into Federal Service



Emergency Financial Assistance Grants Disbursed*



Entrepreneurs' Funding Program

In 2010, Guard Support expanded its mission to provide business planning education and training, expert advice and low-interest loans to self-employed National Guard members to sustain and grow their businesses. The program provides long-term, low-interest loans of \$10,000 to \$40,000 to qualifying entrepreneurs.

Partnerships for business planning education and training were established with the Boston Entrepreneurs' Network, The EntreTech Forum, Center for Women and Enterprise, SBA Massachusetts Small Business Development Centers and SCORE.

Goodwin Procter, LLC has agreed to provide bono legal advisement for qualified Guard Support entrepreneurs that received funding through the Entrepreneurs' Funding Program.

The Entrepreneurs' Funding Program helps Guard entrepreneurs and their spouses to:

- Grow their companies with needed funding, advisement and training
- Create new jobs in the Commonwealth this year and in subsequent years
- Employ Guard members, other military service members and veterans
- Receive public recognition and media attention for their businesses

Fundraising and Support Goals

- Raise \$250,000 for the Entrepreneurs' Fund
- Recruit expert advisors to work with entrepreneurs

Marketing
Finance
Accounting

Legal
Human Resources

2010 Business Funding Outcomes

- 1 Business funded
- Business relocated from owner's home to professional office space
- 1 New employee to be hired within three months of funding
- 2 Additional employees to be hired in 2011

2011 Business Funding Goals

- 2 Businesses funded
- 2 New employees to be hired in 2011
- 2 - 4 Additional employees to be hired in 2012



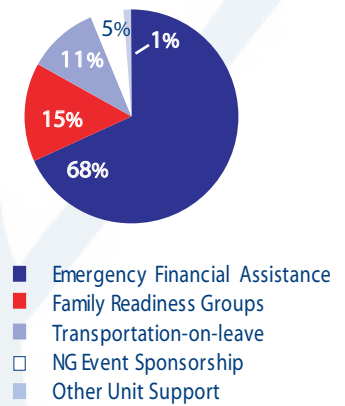
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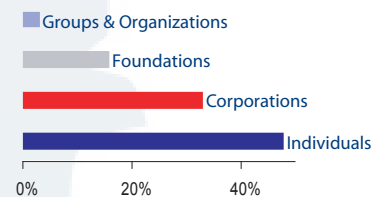


2010 Program Profile Year-to-Date*



Fiscal year July 1, 2009 – June 30, 2010
*As of May 7, 2010

2010 Donor Profile Year-to-Date*



Fiscal year July 1, 2009 – June 30, 2010
*As of May 7, 2010